

committed

to finding the best solution

Working in the finance industry as finance brokers dealing with mortgages, car and equipment finance, we handle large volumes of important documents for our clients. We need to scan and email documents, especially mortgages, at a rapid rate. Our clients expect us to receive large contract documents for property and equipment sales and forward them on very quickly.

Some time ago we moved to new premises and were looking to upgrade our printing facilities at the same time. We had a conversation with Konica Minolta, who offered a solution that fitted perfectly with our requirements for day to day printing, as well as scanning, copying and faxing.

We were using another brand of office printer and weren't very happy with its performance, so we decided to take up the offer from Konica Minolta. We purchased a multi-function device that prints, scans, copies, faxes and even makes you lunch sometimes! It's a very sophisticated machine. We're more than pleased with it – Konica Minolta has delivered on everything they promised, and more.

Konica Minolta technicians walked our staff through all its functions and how to operate it to get the best results. There is an online facility where you can actually monitor who is printing what documents, and track the full usage of the machine in the office.

After six months of using it we have had no problems at all. Even if we do Konica Minolta is only a phone call away, and they have a very fast turnaround time for service and support.

I'm very happy with the support we've received from Konica Minolta. It was an excellent business decision to go with their office solution.

Anthony MacDonald
Director
Port Financial Group, Melbourne

